## ALLAN GRAY OPTIMAL FUND

## Fact sheet at 28 February 2006



Sector: Inception Date: Fund Manager: Qualification: Domestic AA Targeted Absolute Return 1 October 2002 Stephen Mildenhall B Com(Hons), CA(SA), CFA

This is a long-term absolute return fund for the investor who wishes to avoid the volatility generally associated with stock and bond markets, but still wants exposure to specialist stockpicking skills and to enjoy a positive rate of return which is higher than that of cash. This is a low risk fund.

Fund Details		Commentary	
Price:1272.30 centsSize:R 976 130 758Minimum lump sum:R 25 000Minimum monthly:R 2 500Subsequent lump sums:R 2 500No. of share holdings:3901/01/05-31/12/05 dividend (cpu):Total 22.82Interest 4.74, Dividend 18.08Total 22.82Annual Management Fee:Fixed fee of 1% (excl.VAT) per annum.Performance-fee of 20% of the daily outperformance, no performance fees are charged until the underperformance is recovered.		The Fund invests in a portfolio of equities and substantially reduces stockmarket risk by using equity derivatives. As a result the Fund's return should not be correlated with equity markets but it is rather dependent on the level of short-term interest rates and the ability of the Fund's equity portfolio to outperform the underlying benchmark equity index. Since inception the Fund has returned 39.3% comfortably outperforming the benchmark by 10%. For the past 12 months, the Fund returned 8.2% compared to the benchmark return of 5.4%. The All Share Index is currently at record levels in absolute terms and trading at a price earnings ratio of 16x, well above its long-term average of 11.5x. In this environment of an increasing risk of capital loss from equity markets, we believe that the Optimal Fund's potential to deliver long-term absolute returns is a particularly attractive one.	
Top 10 Share Holdings at 31 December 2005*		Asset Allocation	
JSE Code Company   AGL Anglo   BIL Billiton   SOL Sasol   MTN MTN   SAB SAB   IMP Implats   RCH Richemont   HAR Harmony   REM Remgro   SBK Stanbank		Asset Class Equities Derivatives Net Equity Exposure Derivative - Contract Value Fixed Interest/Liquidity Total Total	% of Fund 92.99 -81.09 11.90 81.09 7.01 100.00
Long-term cumulative performance (lo	bg-scale)		Benchmark* 3 29.0  3 7.1 2 5.4 2 n/a

## Allan Gray Unit Trust Management Limited

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Collective Investment Schemes in Securities (unit trusts) are generally medium- to long-term investments. The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accrual and less any permissible deductions from the portfolio. Unit trusts are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from Allan Gray Unit Trust Management Limited. Commission and incomentives may be paid and if so, would be included in the overall costs. Forward pricing is used. All of the unit trusts may be capped at any time in order for them to be managed in accordance with their mandates. Member of the ACI.